



26th June 2005

**Victorian TAFE
Association**

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To Whom it may concern

**RE: Dattner Grant and involvement with Victorian
TAFE Association**

The Victorian TAFE Association have been involved with Dattner Grant over the past 18 months in two significant leadership development programs within the TAFE sector.

PROGRAM1

“Building and Developing the Skills of TAFE Line Managers”

This program has involved the delivery of 10, two day programs involving in excess of 300 TAFE line managers. Dattner Grant deliver two thirds of one of the days of the program. Evaluations from participants has indicated that the program has been very well received and, subject to funding from the TAFE Development Centre or the State Government, the Association proposes to continue the program for a further 12 months based on a further 5 programs.

PROGRAM 2

“Enhancing a Strategic People Management Approach within TAFE”

This program has involved 35 TAFE HR/OD Managers and other senior people managers in an intensive program of 8, two day sessions over a 15 month period. The program is due to conclude in October 2005. Participants have rated this program extremely highly and the resultant feedback from TAFE Institutes, Universities with TAFE Divsiions and the State Government have been very positive. This program has been designed and delivered by Dattner Grant.

The Association is currently seeking funding for the roll out of an extension to Program 1 above in the form of an “advanced” one day program. The focus of the program will be leadership of staff, coaching, mentoring and providing performance feedback (proposed to be delivered by Dattner Grant). We propose to conduct this program over 9 separate days across Victoria with approximately 25 participants per session.

The Association has worked with numerous management consultants and boutique human relations consultancies over many years. I am pleased to state that our relationship with Dattner Grant has delivered excellent benefits to the TAFE sector and that we see our partnership as ongoing. The results received have been excellent and built a highly valued reputation for Dattner Grant in the TAFE sector.

The differences we have noted in using Dattner Grant services is not only do they deliver best practice programs in a practical manner, but they have also taken the time to seek to understand the TAFE business so that the programs are always pragmatic and practical and have delivered real operating benefits to TAFE Institutes.

I have no hesitation in recommending Dattner Grant and would be pleased to provide further information as requested.

Yours sincerely

A handwritten signature in black ink, appearing to read 'David J Williams', with a stylized flourish at the end.

David J Williams
Executive Director