



FIND YOUR WAY.

compass

A CRITICAL GUIDE ON YOUR
LEADERSHIP JOURNEY

FACILITATED BY FABIAN DATTNER
TELSTRA BUSINESS WOMEN'S AWARDS, 2015
100 WOMEN OF INFLUENCE, 2015





DATTNER GRANT'S
GAME CHANGING
TRANSFORMATIONAL
LEADERSHIP PROGRAM FOR
WOMEN IS HERE...

AND WAITING FOR YOU.



COMPASS – A UNIQUE PROGRAM FOR WOMEN

Facilitated by Fabian Dattner –
100 Women of Influence 2015 &
Telstra Business Women's Awards
Finalist 2015

Compass is so much more than a workshop. Using our extensive leadership experience, Dattner Grant's artfully designed program builds insight through dialogue, based on the premise that women shine when they work in collaboration with male leaders and each other. It is designed to bring out the strengths and unique qualities of female leadership, and enhance and advance women's leadership contribution. Five years later and almost 500 women assisted, we have refined our program to be unlike anything in the market nationally.

Compass is unique. Transformational. Compelling.

ANSWERING THE NEED

There is a much sought after need for a leadership training program for women that addresses the unique differences between men and women. Dattner Grant make this accessible to women of all backgrounds, levels and sectors.





IS COMPASS FOR YOU?

1. You can benefit from Compass regardless of status - you may be an emerging artist, a mother returning to work or CEO of a large corporation. Compass is for all women. A blend of insights from a range of fields and the emerging dialogue between women of all levels of leadership is what makes Compass so compelling;
2. Ensure your skills are refined, identified and are valued in the workforce;
3. Know yourself as a person and a leader significantly better and recognise and understand complex and often difficult behaviour in others;
4. Create greater choices in how to positively affect change;
5. Have insights into your sense of purpose, your personal values and your motivation as a leader and how you see yourself, your intended behaviour and how it is perceived by others.

IN PRINCIPLE CONTENT:

1. Sense of self – learning the rudimentaries of how our brains work, understanding motivation in leaders, recognising individual leadership style, and its impact on culture
2. Purpose and values – helping women to articulate a sense of direction and personal values (why I do what I do and what's important to me)
3. Business Acumen - building and recognising the 11 elements of Business Acumen, and how these concrete capabilities allow women to excel, influence and strategise successfully
4. Influencing skills and emotional intelligence - understanding how to rely on a range of influence skills and EI beyond subject expertise (over relied on by women), whilst identifying and working networks
5. Leader as teacher, mentor, communicator – understanding how learning and thinking styles shape leadership and strategy, presenting and influencing in a way that makes sense to women and audiences at all levels

Content includes learning the rudimentaries of how men's and women's brains work, understanding what women value as important, how it impacts on our world and how women can hold their space when they are in the minority.





A RANGE OF KEY DIAGNOSTICS ARE USED IN THIS PROGRAM INCLUDING:

- LSI (Life Styles Inventory) – The LSI identifies the underlying thoughts and motivations that guide an individual's behaviour. Often referred to as personal styles, management styles and leadership styles, these represent the essence of an individual's effectiveness. Over 1 million people have completed this tool worldwide over the last 20 years. Our most transformational diagnostic which will shed light on where your energy is directed and whether it is a constructive use of that energy.
- 4MAT LTM (Learning Type Measure) – Designed to help people understand and identify the differences in the ways people learn. More than 723,000 people from education, business and government have taken this assessment. You will learn about your own learning style, and how to craft communication to appeal to all four learning styles. A powerful influencing tool.
- Business Acumen Gauge - a 360 review providing manager, peer, direct report assessment of the importance and demonstration of the 11 elements of business acumen, compared to your own self-assessment. Those elements are: mindset, foresight, broad scanning, strategic alignment, collaborative, resource management, systems and processes, decision making, talent development, duty of care, and financial literacy. The Business Acumen Gauge report provides feedback on your business acumen demonstration and the impact of these capabilities on business outcomes. We discuss the benefits of these elements when they are well executed. The Business Acumen Gauge is the first of its kind globally, and has been developed by Dattner Grant and Quad Assessment.



Covering behaviour, learning styles and business acumen, these diagnostics seek to provide powerful personal insights in a deeply supportive environment.





WHY WOMEN ONLY?

Women do leadership differently.

We believe that women bring different and complimentary perspectives and skill sets to leadership teams at all levels and this contribution is vital to ensure the health and sustainability of organisations into the future.

Built on what women do best — work together to a shared outcome — expertise is offered in a collaborative, carefully designed process, building insight through dialogue. Women do leadership differently. So do men. It's the way our world should work.

INDIVIDUAL COACHING

The Compass program includes state of the art personalised speed coaching to help you deepen your understanding of your own LSI diagnostic. Throughout the program, you are supported, mentored and challenged to be your best.

In addition to this, gain access to one on one individualised coaching/mentoring by Dattner Grant (normally only available to CEOs and senior leaders) at a discounted rate for Compass participants. Please enquire during the program for more information.

ALUMNI PROGRAM

Once the program concludes, you are invited to stay connected to us through our Alumni program which offers you further information and support over 12 months.



“Women rarely get the opportunity to come together professionally to relax, learn and talk. For eons we’ve discussed the big issues in these spaces and I believe that can only accelerate the outcomes here.”

— Fabian Dattner





FACILITATOR

Compass founder and key facilitator, Fabian Dattner, is one of Australia's most recognised leadership experts, ethicist in business, educator and supporter of women into leadership. Fabian is a celebrated leader who has hosted the Rotary International Womens Day breakfast, presented two TED Talks (Ted X and Ted X Telstra) and has published 4 books. Most recently, Fabian was a finalist in the Telstra Women in Business Awards and was voted as one of the 100 Women of Influence for 2015.

INVESTMENT

- The program is limited to 35 participants.
- The investment is \$5,000 plus GST, per person. Please enquire for discounts if you are self-employed, working in the not-for-profit sector or education. We also offer group discounts for sending three or more women to the same program.
- The program runs for seven full days over five months. Fee is inclusive of all catering, diagnostics, materials and individual coaching session.

ABOUT DATTNER GRANT

Dattner Grant is an internationally acclaimed specialist consultancy that has been providing significant support to small, medium and large not for profits, entrepreneurial, corporate and public service sector organisations for over twenty years. The founding partners, Fabian Dattner and Jim Grant (who joined forces in 1996) come to the consultancy field from leadership roles. Dattner Grant has a strong team of leaders who facilitate rather than being facilitators who have learnt about leadership.

Learn more about Dattner Grant and the work we do by visiting our website www.dattnergrant.com.au or contact us on +61 3 9431 2602.

SOME CURRENT CLIENTS INCLUDE:

- Australian Federal Police
- Sustainability Victoria
- Endeavour Energy
- General Mills Australia and New Zealand
- SAP
- Parramatta Mission
- TAFES inc. The Gordon, RMIT, Gippsland Tafe, Sunraysia, South West TAFE and the Tafe Development Centre
- Australian Tax Office
- Wrigley
- Optia

Calling all early birds. Save up to \$1,000* off your investment - please contact us for early bird dates for the program of your choice

*discount varies for regional programs





WOMEN IN LEADERSHIP REGISTRATION FORM

FEE: \$5500 incl GST

MODULE 1: 2 days
MODULE 2: 2 days

MODULE 3: 2 days
GRADUATION: 1 day

(Please enquire about early bird discounts
and dates of programs in your location or
capital city)

PARTICIPANT DETAILS

Today's date: _____

Organisation name: _____

Participant name: _____

Position/Title: _____

Phone: _____

Mobile: _____

Email: _____

Postal address: _____

How did you hear about our program?

Please list any relevant dietary requirements here:

PAYMENT METHOD

Please invoice me and send to: _____

I will pay via EFT

Account name: Dattner Grant Pty Ltd

BSB: 013 308

Account no: 352930885

(Please email remittance advice to compass@dattnergrant.com.au)

I have paid via your online system

I would like to pay via credit card and my details are below

Credit card: VISA Mastercard

Amount \$: _____

Credit card number: _____

Expiry Date: _____

Signature: _____

(A credit card surcharge of 2% applies)



+61 (0)3 9431 2602

64 Brougham Street

Eltham Victoria 3095 AUS

DATTNERGRANT.COM.AU

